



## Barry Walsh (Biography)

**Title:** Consultant, Trainer, and Coach

**Areas of Expertise:**

- Leadership & Management Development
- Entrepreneurship
- Strategic Planning & Execution
- Succession Planning
- Business Structures & Systems
- Business Performance & Growth
- Change Management
- Personal & professional Development

**Unique Approach:** Barry's unique energetic approach allows his clients to feel totally empowered to make the changes they want. Barry inspires them to inspire themselves and others. He has an excellent reputation with all his clients for getting results through people. He is experienced, true to himself, sincere, has a good sense of humour, and is a clear thinker who has an excellent understanding of people.

**Background:**

- Founder of the People Development Co. in 2004
- Principle partner of CBSI Consulting for previous six years, working mainly with Irish SME owners on the development of themselves, their management team and their business.
- Business Unit manager with Crown Cork & Seal (world's largest packaging company) in Wales, responsible for €95M turnover.
- Fellowship in Manufacturing Management from Cranfield University. BEng Hons from Loughborough University.
- Qualified electrician.

**Sector Experience:** Government Agencies (Enterprise Ireland, Shannon Dev., Teagasc), Manufacturing, Electronics, ICT, Food, Engineering, Chemical, Health Care, Construction Products, and Financial Services including Banking.

**What Clients Say:** "Barry played a pivotal role in assisting the company through his strong commitment to see these changes happen from the contributions of all team members". Paul Cooney, Plant Manager, Qualceram Shires PLC, Arklow  
"Barry's personality is the key, along with his ability to understand individual needs" Philip Gray, Riverside Arts, Cobh  
"A man who is passionate about the personal and professional development of the person" Peter Devers, Psychologist, Family Centre, Castlebar.  
"He makes you feel at ease from the start. He stays calm at all times, fun to work with, he is very experienced in day to day management" Flextronics, Team Leader  
"Barry's approach, enthusiasm & powers of analysis have enabled us in a short space of time to identify & focus on the key issues facing our company; we also have a roadmap showing where we are going and how we are going to get there" Jamie McCarthy Fisher, MD, The Wild Goose Studio

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